

Curriculum Vitae

Kosmas G. Marinakis, Ph.D.

Personal Data

Place of birth: Athens, Greece
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Current Employment

Assistant Professor of Economics (tenure track), joint appointment at the *International College of Economics and Finance* and the *Faculty of Theoretical Economics, Higher School of Economics, National Research University of Russia*, since August 2012.

Education

Ph.D., Economics, *North Carolina State University, USA*, 2008.
Masters, Economics (Minor in Statistics), *North Carolina State University, USA*, 2004.
BA, Economics (Minor in Applied Economics), *Athens University of Economics and Business, Greece*, 2002.

Areas of Interest

Microeconomics, Contract Theory, Incentive Theory, Experimental Economics.

Previous Employment

Research Scientist, University of Cyprus, 2011 – 12.
MBA Academic Director & Lecturer, Cyprus Institute of Marketing, 2011 – 12.
Economics Scientist (Compulsory Military Service Term), National Defense Ministry of Greece 2009 – 10.
Visiting Assistant Professor of Economics, Wake Forest University, 2008 – 09.
Adjunct Professor of Economics, North Carolina State University, 2008.
Lecturer of Economics, North Carolina State University, 2004 – 08.
Teaching Assistant, North Carolina State University, 2003 – 04.
Marketing Division, Trailer O.P., Mastermind S.A & Streamline Ltd., Athens, Greece, 1996 – 2002.

Honors and Awards

Honorable Discharge at the rank of *Sergeant* by the Greek Army, 2010.

Teaching Representative for the Economics Department, Wake Forest University, 2009.

Outstanding Teaching Award, North Carolina State University, 2005.

Scholarship by North Carolina State University, 2002 - 08.

Scholarship by the National Scholarships Institute of Greece (IKY), 2002 – 05.

Refereed Publications

"Are Tournaments Optimal over Piece Rates under Limited Liability for the Principal?", with Theofanis Tsoulouhas, *International Journal of Industrial Organization* 31(3) (2013), 223-237.

"A Comparison of Cardinal Tournaments and Piece Rate Contracts with Liquidity Constrained Agents", with Theofanis Tsoulouhas. *Journal of Economics* 105(2) (2012), 161-190.

"Tournaments with Ex Post Heterogeneous Agents", with Theofanis Tsoulouhas. *Economics Bulletin*, Vol. 4 no. 41 pp. 1-9 (2007).

Papers Under Review

(Available online: www.kmarinakis.org)

"Incentives under Peer Effects: A Field Experiment". Revise and Resubmit - 2nd round, *Journal of Economic Education* (Taylor & Francis Publication).

Working Papers

"Schooling and the Business Cycle" with Andri Chassamboulli (temporary title, work in progress).

"An Experimental Study on Risk Aversion" (temporary title, work in progress).

"Cardinal versus Ordinal Tournaments" (temporary title, work in progress).

"Commission Caps in Relative and Absolute Performance Evaluation " (temporary title, work in progress).

Research Presentations

"Incentives under Peer Effects", July, 2013,

CRETE 2013 Conference, Naxos, Greece.

"Incentives under Peer Effects", April, 2013,

Higher School of Economics, Moscow, Russia.

"Incentives under Peer Effects", April, 2013,

Conference for Tournaments, Contests and Relative Performance Evaluation, Fresno, CA, USA.

"Limited Liability in Tournaments", March, 2012,

Wuhan University, Wuhan, China.

"Limited Liability in Tournaments", February, 2012,

University of Johannesburg, Johannesburg, South Africa.

Research Presentations (cont'd)

"Limited Liability in Tournaments", February, 2012,
Higher School of Economics, Moscow, Russia.

"Limited Liability in Relative Evaluation", November, 2011,
University of Cyprus, Nicosia, Cyprus.

"Incentives under Peer Effects", October, 2009
University of Macedonia, Thessaloniki, Greece.

"Tournaments and Liquidity Constraints for the Agents", March, 2008,
Conference for Tournaments, Contests and Relative Performance Evaluation, Raleigh, NC, USA.

"Tournaments and Piece Rates: Experimental Evidence", April, 2008,
Wake Forest University, Winston Salem, NC, USA.

"Tournaments and Piece Rates: Theory and Experimental Evidence", January, 2008,
Clarkson University Potsdam, NY, USA.

"The Theory of Tournaments and Piece Rates", March, 2007,
NC State University, 2nd Annual Graduate Student Research Symposium, Raleigh, NC, USA.

"The Theory of Tournaments and Piece Rates ", November, 2006,
Southern Economics Association, 76th SEA Annual Meetings, Charleston, SC, USA.

"The Theory of Tournaments and Piece Rates ", September, 2006.
NC State University, Department of Economics, Applied Micro/IO Workshop. , Raleigh, NC, USA.

"The Theory of Tournaments and Piece Rates ", March, 2006,
Duke University, Fuqua School of Business, Contract Theory Workshop, Durham, NC, USA.

Journal Referee

American Journal of Agricultural Economics, Journal of Economics and Management Strategy, Journal of Economics, International Journal of Industrial Organization, Computational Economics.

Teaching Experience

2012 – 13	<i>Assistant Professor</i> , Higher School of Economics Industrial Organization – 4 th year BA (Fall 2012) Contract Theory – 2 nd year MA (Fall 2012) Ph.D. Core Microeconomics (Spring 2013)
2008 – 09	<i>Assistant Professor</i> , Wake Forest University ECN 150 – Introduction to Economics (2 semesters) ECN 205 – Intermediate Microeconomics (1 semester) ECN 207 – Intermediate Macroeconomics (1 semester)
2008	<i>Adjunct Professor of Economics</i> , North Carolina State University EC 301 – Intermediate Microeconomics (1 semester)

Teaching Experience (cont'd)

2004 – 08	<i>Lecturer of Economics (independent instructor), North Carolina State University</i> EC 302 – Intermediate Macroeconomics (2 semesters) EC 202 – Principles of Macroeconomics (7 semesters) EC 205 – Fundamentals of Economics (1 semester)
2003 – 04	<i>Teaching Assistant, North Carolina State University</i> BUS 350 – Business Statistics (Labs) (3 semesters)

Foreign Languages

Greek (native), English (fluent), Russian (basic).

Computing Experience

MatLab:	Extended knowledge and long experience and in handling data (cross section, time series, panels), simulations, econometric inference (ML, GMM, OLS) and computational analysis.
Stata, SAS:	Proficiency in handling datasets (cross section, time series, panels), experience with large demographic datasets (SIPP, CPS).
Other:	Scientific Workplace, Maple, MS Office and design packages.

References

Available upon request